1) Finding a house and determining a budget

3-4 bedrooms with a $\$ 7$ million dollar budget in NYC, Manhattan
04/11/19

```
Team Rooster who can help us and talk to us:
Glen Unger (Contractor)
Adam Widener (Real Estate Agent)
Jeff Adler (Works on and off with Carl Gambino)
Jason Katz (Real Estate Agent)
Carl Gambino (Real Estate Agent)
Cindi Adler (Real Estate Agent - Sales Associate)
```

Decision:
30 E 10th St APT 6S, New York, NY 10003 (Yoko Sandra)

- Great neighborhood (Greenwich Village)
- Access to Washington square
- Access to Union square
- Great shops and restaurants
- Easy access to transportation
- Zestimate®: \$3,432,137 - Currently 2.85 Million
- Cooperative
- \$17,000 per month
- NO PARKING
- The market is only going up $4.7 \%$ - going to rise before we sell - it will even
out
- Median Range of mid $\$ 2$ million
- \$2.25-\$3 million range in Greenwich village (Recent sale)
- $\$ 2.3$ million in NoHo (recent sale)


House references:
39 Charlton Street, New York, NY 10014
21 Hudson St \# 702/703, New York, NY 10014
39 Worth St APT 5E, New York, NY 10013
101 W 12th St APT 12Y, New York, NY 10011
708 Greenwich St \# 5CD, New York, NY 10014
955 Lexington Avenue \#8A

Homework:
Schedule an appointment to see the place and get somewhere with the contacts
04/10/19

- Reached out to Jason Katz and Adam Widener
- Talked on the phone with Jason and have tons of notes

Maybe the new house:
https://streeteasy.com/building/1050-5-avenue-new york
Talk with Jason Katz on the phone:

- Process:
- Walk with a contractor (2-3)
- Plans are drawn up
- Alternations agreement

■ Building agrees

- What other apartments have done
- Co-op
- Need to live there or own it for 2 years
- Stricter, but cheaper
- Not allowed to work certain days/months
- interviews
- Finance restrictions
- Full cash put down or 50\%
- Need an engineer and a contractor
- Look at the board/management companies
- Townhouse
- Own it so you can do whatever
- restrictions
- Height building up
- Landmarks
- Zoning
- But can build back
- Condo
- Alteration agreement
- Walk with a contractor (2-3)
- Plans are drawn up
- Alternations agreement
- Building agrees
- What other apartments have done
- However, all of these steps are easier to take
- Duplex
- Can go 50/50 either way
- Depends on the building
- What comes out when selling:
- $\$ 300,00$ additional price when fixing a lot in the house/apartment
- \$100,000-\$150,000 small issues when redoing
- Co-op loses:
- Foot tax 2\% or 3\%
- Realtor 4-5\%
- Seller Tax $-1.25 \%$ (old) or 1.5\% (new- changes if closed/sold after July

1st 2019)

- State Tax - 1\%
- Mansion Tax (over \$1 million) - 1\%
- Broker Fees

05/1/19
Came to the final decision of 1050 5th avenue, 9 C - Carnegie Hill, New York
Price $\$ 2.85$ million
Co-op with doorman
Pets allowed
\$2,865 Maintenance
2 bed | 2 Baths
1,236 sq feet
Ceilings 8 "

- Other two bedroom apartments are from $\$ 1.4$ million to $\$ 4.4$ million
- Reached out to Jason Katz about seeing the place while also getting a hold of the blueprints to move forward.

Calculations of how much we are going to make after the final outcome - mock
Losing $10.5 \%$ of the final sale ( 3.4 million) $=3,043,000$
Subtract what we bought it for $(2.85$ million $)=193,000$
Subtract broker/Real Estate attorney $(2,000)=191,000$
Maintenance for 5 months while working there $(14,325)=176,675$
Labor: 4 Workers who work 8 hours 5 days a week for 7 months at minimum wage $(122,000)=54,675$
Minus the LLC (200) $=54,475$
Materials:
Knocking down walls $(30,000)=24,475$
Counter top $(10,000)=14,475$
Electrical- $(20,000)=-14,475$
Electrical Materials $(10,000)=-20,475$
*electrical and materials can be classified as DataComm
Plumber- $(6,500)=-26,975$
Plumbing material- $(2,500)=-29,475$
Kitchen Cabinets $(25,000)=-54,475$
Demolition $=30,900$

Total: $\$ 0$ (split - \$in debt)
5/08/19
We had scheduled a visit to 57 Sullivan st however when we got there the owners were still in the house and we couldn't tour, however, we met with Ed Freiberg outside the house and talked about the process of buying a house and flipping it. We also talked about spec and line sheets which will be the next step of our journey.

| DATE | EVENT | PRICE |  |
| :---: | :---: | :---: | :---: |
| 2/10/2019 | Listed for sale | $\begin{gathered} \$ 2,850,000 \\ (+42.5 \%) \end{gathered}$ | $\checkmark$ |
| 11/21/2013 | Sold | $\begin{gathered} \$ 2,000,000 \\ (-8.9 \%) \end{gathered}$ | $\checkmark$ |
| 3/19/2013 | Listing removed | \$2,195,000 -- | $\checkmark$ |
| 9/13/2012 | Price change | $\begin{gathered} \$ 2,195,000 \\ (-3.5 \%) \end{gathered}$ | $\checkmark$ |
| 7/20/2012 | Price change | $\begin{gathered} \$ 2,275,000 \\ (-3.2 \%) \end{gathered}$ | $\checkmark$ |
| 6/15/2012 | Listed for sale | $\begin{gathered} \$ 2,350,000 \\ (+42.4 \%) \end{gathered}$ | $\checkmark$ |

## Line Sheet:

A line sheet is a sales tool used by brands and designers, to present their products to wholesale buyers. Line sheets include all product images and appropriate information such as product descriptions, color \& size options, and wholesale prices - that buyers need to make purchases from your line.

Factor's of selling a house:

- Location
- Comparable Prices around
- Condition

05/15/19


INT: $1364 \mathrm{ft}^{2}$
CEILING HEIGHT: $8^{\prime}$
Scale in feet. Indicative only. Dimensions are approximate. All information contained herein is gathered from sources we believe to be reliable. However, we cannot guarantee its accuracy and interested persons should rely on their own inquiries.

REAL ESTATE SPEC SHEET:

| The building name | 1050 Fifth Ave |
| :--- | :--- |
| Name/Owner | Unsure |
| Address of Site | Douglas Elliman |
| Contact Number | Jason Katz |
| Year of Construction | 1960 |
| Lot Size | 1,364 |
| Parking Space | Garage Parking |


| Ceiling Height | 8 ft. |
| :--- | :--- |
| Type of Roof | Unsure |
| Type of Exterior Construction | Unsure |
| Column Spacing | Unsure |
| Heating Source | Unsure |
| Cooling Source | Unsure |
| Sprinkler System | Unsure |
| Alarm System | Unsure |
| Electric Provider | Unsure |
| Water/Sewer | Unsure |
| Estimated Texas | \$2,865 Maintenance |
| For Sale | $\$ 2,850,000$ |
| Occupancy | Currently yes, not sure when moving out. |
| Notes: | -Full-time doorman, elevator man, a gym, <br> storage, a garage, bike room, and laundry <br> room, pets allowed. |

05/22/19
We reached out to Patrica- Pellis@elliman.com - to set up a date to the tour of the house, most likely going to be on Wednesday, the 22nd during lunch, our honors project time, and during assembly. Within going to see the place, we are going to take photos and ask questions about what we can fix about the apartment, such as walls. From that, we are going to make a 3D model using SCAT or SketchUp. We are going to have two models, one of the original and then the final product. We are still trying to figure out how we are going to show the difference with materials and not just using a simple model. (maybe an attached sheet that says the materials of everything - from the original to new). Going into the new trimester of senior year, we are going to have all the companies we want to use and the prices. Then in the first trimester of senior year, we are going to do all the renovations (maybe thinking about splitting this project into two separate honor projects)!
$\sim$ After talking Glen the contractor, he came to the idea that we should consider exploring the idea of getting rundown buildings and renovating it and turning it into government housing for less fortunate.
He also brought up a new idea of:
putting $20 \%$ down and putting the rest into the Finance market (stocks etc) and then get more money in the end from the interest and slowly put the money back into the house.
Earning more money at the end because of the interest
$\sim$ Have to make the purchase of the LLC and legations of that

05/29/19
After seeing the house and the location, we realized that we might not make as much as we intended to, however, we realized the ideal person for the property would be someone who is in their late 40 's early 50 's (which is young for the building) and to still go through the remodeling.

Photos/Videos of the house:










For our final presentation, we have created a new layout:


06/02/19
Talk with Glen:

- 36 American counter 42 European
- Burrelred walnut doors and framing
- Walnut floors
- Put a bathtub in the master bedroom for reselling and the building is more likely going to allow it
- Drop the ceiling a little bit to add lights

